



MSCH COPENHAGEN SEEKS SALES REPRESENTATIVE, BAYERN

We are expanding on the German market. Therefore we are looking for a new colleague for the position as Sales Representative, Bayern. We offer exciting challenges with good development opportunities in a growth-oriented environment. It is a full-time position and based in the Munich showroom, starting as soon as possible.

YOUR TASKS

- Responsibility for sales activities within your area and support of all customers within the defined sales region
- Active acquisition of new customers and search for clients for existing product range or parts of it
- Achieving a budget for turnover, extraordinary items, pre-order
- Editing of market analyses and reports
- Control and update of relevant sales documents
- Organization of events in cooperation with selected limited-line retailers
- Attendance at sales meetings and fashion fairs
- Management of reports (weekly schedule, weekly reports, pre-order schedule)
- Close cooperation with the Head Office in Denmark

YOUR SKILLS

- Several years of sales experience in the fashion or lifestyle industry
- Knowledge of the industry and of human nature as well as a good network in the area
- Omni Channel expertise and very good Excel as well as analysis skills
- Motivation and passion to make a significant difference
- Flexibility; strong ability to advertise and sell products
- Independent thinker and proactive problem solver
- Language skills: fluent in German and English

YOUR OPPORTUNITIES

In addition to a varied job with a great brand in a dynamic team, an interesting task awaits you.

Have we awoken your interest? Then we look forward to receiving your application with your earliest starting date and salary expectations.

Send your application to Key Account Manager
Marco Strobl – ms@mossopenhagen.com

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